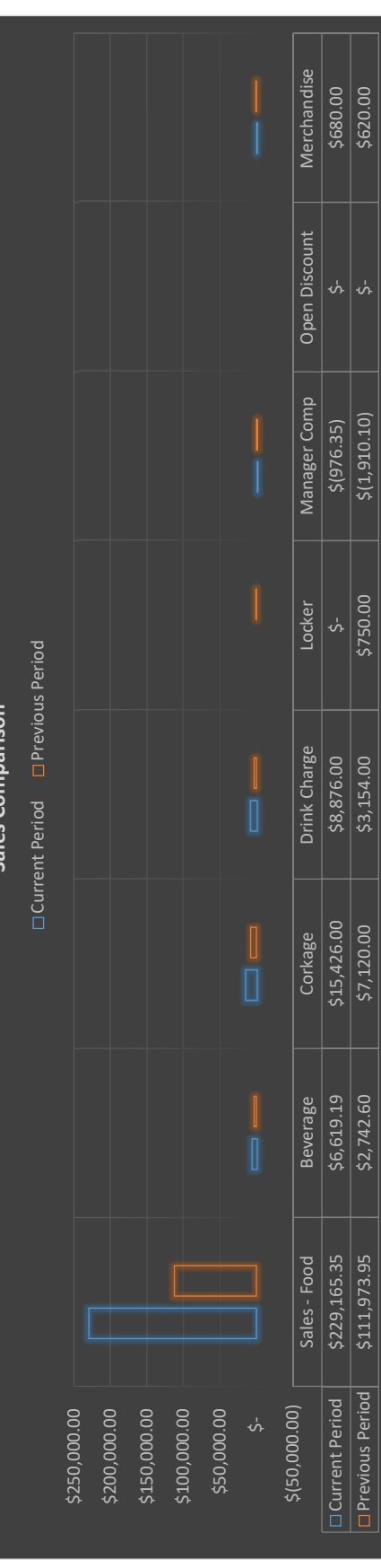


Report was created on **8/9/2019**

Monthly Financial Report

	7/31/2019		6/30/2019		7/31/2018		Year To Date 01/01/19 - 07/31/19	
	\$	%	\$	%	\$	%	\$	%
Revenue								
Sales - Food	\$ 229,165.35	88%	\$ 111,973.95	90%	\$ 267,614.09	90%	\$ 396,586.15	89%
Beverage	\$ 6,619.19	3%	\$ 2,742.60	2%	\$ 7,510.72	3%	\$ 10,530.69	2%
Corkage	\$ 15,426.00	6%	\$ 7,120.00	6%	\$ 18,992.40	6%	\$ 26,578.00	6%
Drink Charge	\$ 8,876.00	3%	\$ 3,154.00	3%	\$ 8,805.80	3%	\$ 13,779.00	3%
Locker	\$ -	0%	\$ 750.00	1%	\$ -	0%	\$ 2,250.00	1%
Manager Comp	\$ (976.35)	0%	\$ (1,910.10)	-2%	\$ (4,175.95)	-1%	\$ (5,062.95)	-1%
Open Discount	\$ -	0%	\$ -	0%	\$ (510.00)	0%	\$ -	0%
Merchandise	\$ 680.00	0%	\$ 620.00	0%	\$ -	0%	\$ 1,300.00	0%
Total Revenue	\$ 259,790.19	100%	\$ 124,450.45	100%	\$ 298,237.06	100%	\$ 445,960.89	100%
Cost of Goods Sold								
Purchases - Food	\$ 77,434.00	34%	\$ 36,605.43	33%	\$ 71,938.73	27%	\$ 141,333.65	36%
Beverage	\$ 734.36	2%	\$ 1,075.85	8%	\$ 946.36	3%	\$ 3,279.07	6%
Total Cost of Goods Sold	\$ 78,168.36	30%	\$ 37,681.28	30%	\$ 72,885.09	24%	\$ 144,612.72	32%
Gross Profit	\$ 181,621.83	70%	\$ 86,769.17	70%	\$ 225,351.97	76%	\$ 301,348.17	68%

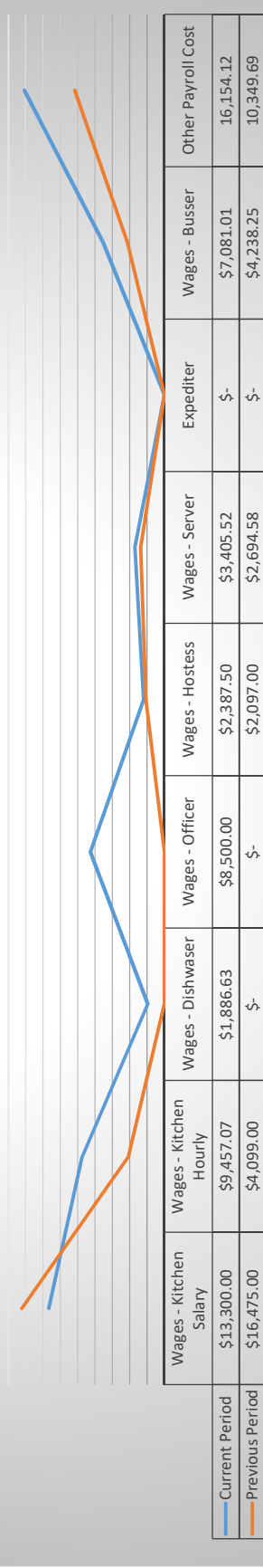
Sales Comparison



Operating Expenses

	7/31/2019	6/30/2019	7/31/2018	Year To Date 01/01/19 - 07/31/19
Labor Cost				
Wages	\$ 13,300.00	\$ 16,475.00	\$ 13,702.00	\$ 42,875.00
Wages - Kitchen Salary	\$ 9,457.07	\$ 4,099.00	\$ 11,536.51	\$ 14,422.82
Wages - Kitchen Hourly	\$ 1,886.63	\$ -	\$ 3,920.70	\$ 1,886.63
Wages - Dishwasher	\$ 8,500.00	\$ -	\$ 5,500.00	\$ 8,500.00
Wages - Officer	\$ 2,387.50	\$ 2,097.00	\$ 2,096.25	\$ 5,164.00
Wages - Hostess	\$ 7,081.01	\$ 4,238.25	\$ -	\$ 12,451.51
Wages - Busser	\$ 3,405.52	\$ 2,694.58	\$ 13,109.91	\$ 8,335.53
Wages - Server	\$ -	\$ -	\$ 2,417.20	\$ -
Expediter	\$ -	\$ -	\$ -	\$ -
Total Wages	46,017.73	29,603.83	52,282.57	93,635.49
	18%	24%	18%	21%
Other Staff Costs				
Casual Labor	\$ -	\$ -	\$ 717.50	\$ -
EMAC Tax	\$ 171.08	\$ -	\$ (840.67)	\$ 171.08
FICA Expense	\$ 6,231.77	\$ 3,945.39	\$ 6,537.05	\$ 12,149.50
SUTA Expense	\$ 8,667.21	\$ 5,414.30	\$ 1,460.96	\$ 16,558.55
FUTA Expense	\$ 383.30	\$ 289.24	\$ 417.44	\$ 829.88
Payroll Tax Unallocated	\$ -	\$ -	\$ -	\$ -
Uniforms	\$ -	\$ -	\$ 627.95	\$ -
Health Insurance	\$ 700.76	\$ 700.76	\$ -	\$ 1,401.52
Employee Meal	\$ -	\$ -	\$ 91.00	\$ -
Total Other Labor Cost	16,154.12	10,349.69	9,011.23	31,110.53
	6%	8%	3%	7%
Total Labor Cost	62,171.85	39,953.52	61,293.80	124,746.02
	24%	32%	21%	28%

Payroll Comparison



	7/31/2019	6/30/2019	7/31/2018	Year To Date 01/01/19 - 07/31/19
Restaurant Supplies				
Cultery & Knives	\$ 58.00	\$ 58.00	\$ 56.00	\$ 174.00
Restaurant Supplies	\$ 6,227.03	\$ 1,497.36	\$ 3,325.28	\$ 10,384.79
Supplies - Papergoods	\$ -	\$ -	\$ 892.93	\$ -
Chemical Cleaning supplies	\$ -	\$ -	\$ 1,261.03	\$ -
Restaurant Supplies	\$ -	\$ -	\$ -	\$ -
Laundry & Linen Expense	\$ 4,154.65	\$ 2,547.34	\$ 2,880.34	\$ 8,319.41
Total Restaurant Supplies	10,439.68	4,102.70	8,415.58	18,878.20
	4%	3%	3%	4%

Equipment Expenses				
Equipment Repairs	\$ 1,418.50	\$ -	\$ -	\$ 1,518.50
Equipment Rental	\$ -	\$ -	\$ -	\$ -
Total Equipment Expenses	1,418.50	0.00	0.00	1,518.50
	1%	0%	0%	0%

Auto Expenses				
Auto & Truck	\$ -	\$ -	\$ -	\$ -
Total Auto Expenses	0.00	0.00	0.00	0.00
	0%	0%	0%	0%

	7/31/2019	6/30/2019	7/31/2018	Year To Date 01/01/19 - 07/31/19
Occupational Expenses				
Rent				
Rent - Restaurant	\$ 21,000.00	\$ 18,824.00	\$ 21,000.00	\$ 39,824.00
Rent - Staff Housing	\$ 4,000.00	\$ -	\$ 9,500.00	\$ 16,912.00
Rent - Storage Unit	\$ -	\$ -	\$ 239.00	\$ 2,250.00
Total Rent	25,000.00	18,824.00	30,739.00	58,986.00
	10%	15%	10%	13%



Other Occupational Expenses

Septic Tank	\$ 9,681.42	4%	\$ 7,794.78	6%	\$ 8,234.94	3%	\$ 17,476.20	4%
Utilities	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Propane	\$ -	0%	\$ -	0%	\$ 1,620.07	1%	\$ -	0%
Utilities - Electricity	\$ 1,923.97	1%	\$ 1,571.11	1%	\$ 2,004.82	1%	\$ 3,510.54	1%
Utilities - Cable/Internet	\$ -	0%	\$ -	0%	\$ 768.67	0%	\$ -	0%
Janitorial Expense	\$ 920.00	0%	\$ -	0%	\$ 191.34	0%	\$ 920.00	0%
Repairs & Maintenance Expense	\$ 411.00	0%	\$ -	0%	\$ 3,158.39	1%	\$ 2,160.00	0%
Trash Removal	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Decoration and Flower	\$ -	0%	\$ -	0%	\$ 605.44	0%	\$ -	0%
Total Other Acc Expenses	\$ 12,936.39	5%	\$ 9,365.89	8%	\$ 16,583.67	6%	\$ 24,066.74	5%

Total Occupational Expenses

	\$ 37,936.39	15%	\$ 28,189.89	23%	\$ 47,322.67	16%	\$ 83,052.74	19%
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7/31/2019

	\$ 482.81	0%	\$ 182.40	0%	\$ -	0%	\$ 665.21	0%
	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Total Marketing Expenses	\$ 482.81	0%	\$ 182.40	0%	\$ 0.00	0%	\$ 665.21	0%

6/30/2019

	\$ 4,209.65	2%	\$ 2,617.87	2%	\$ 10,233.85	3%	\$ 6,827.52	2%
	\$ 4,209.65	2%	\$ 2,617.87	2%	\$ 10,233.85	3%	\$ 6,827.52	2%
Total Credit Card Fees	\$ 4,209.65	2%	\$ 2,617.87	2%	\$ 10,233.85	3%	\$ 6,827.52	2%

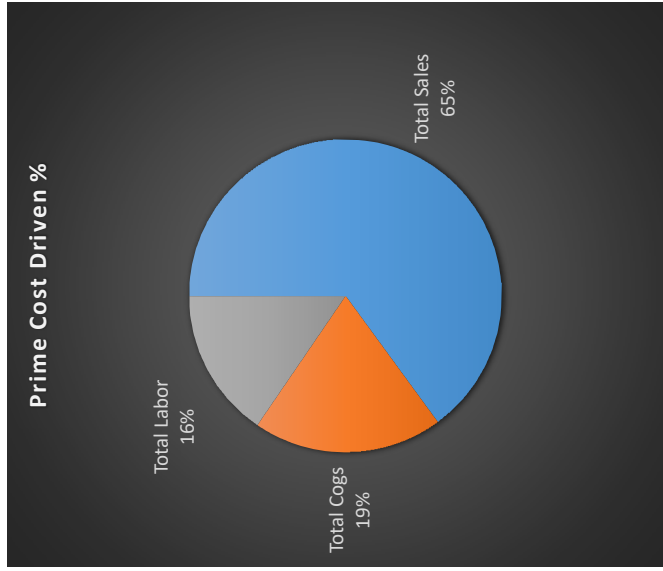
7/31/2018

	\$ 4,209.65	2%	\$ 2,617.87	2%	\$ 10,233.85	3%	\$ 6,827.52	2%
	\$ 4,209.65	2%	\$ 2,617.87	2%	\$ 10,233.85	3%	\$ 6,827.52	2%
Total Credit Card Fees	\$ 4,209.65	2%	\$ 2,617.87	2%	\$ 10,233.85	3%	\$ 6,827.52	2%

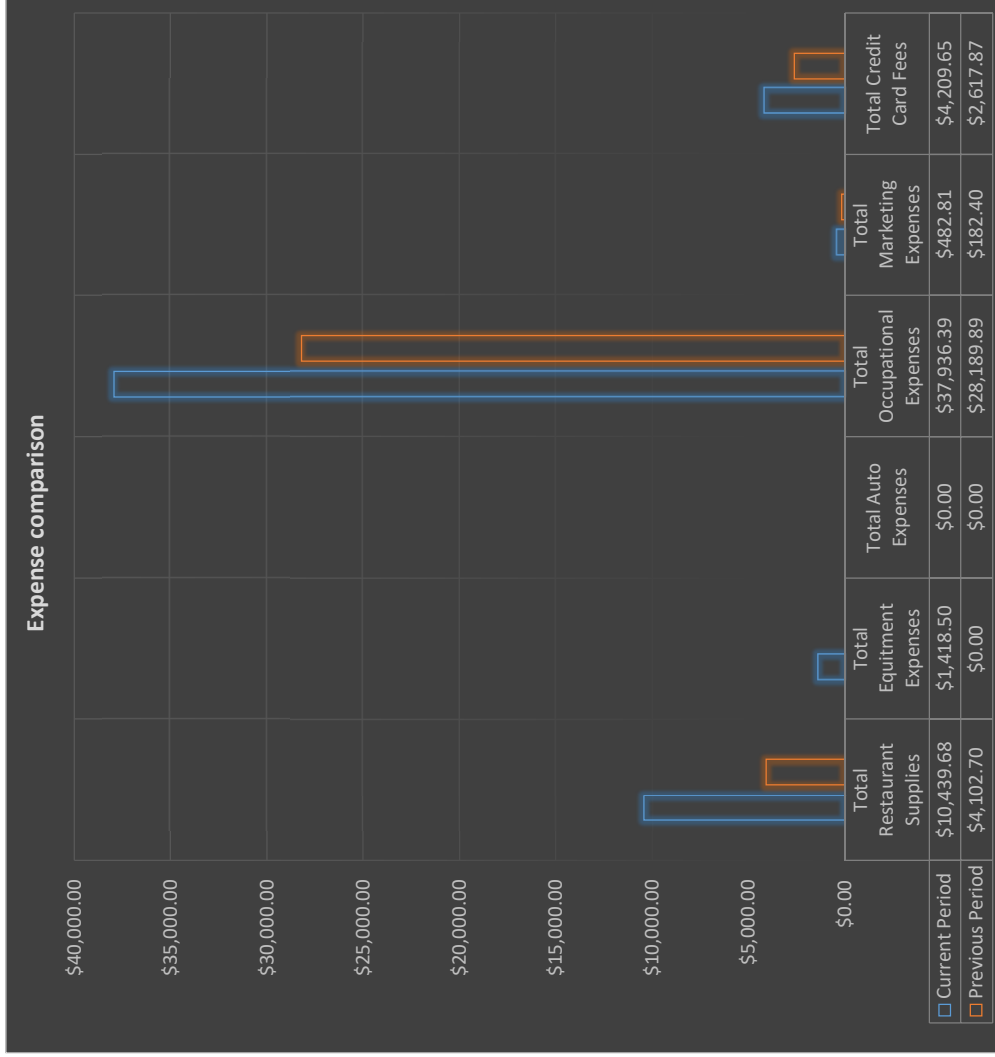
Year To Date 01/01/19 - 07/31/19

	\$ 4,209.65	2%	\$ 2,617.87	2%	\$ 10,233.85	3%	\$ 6,827.52	2%
	\$ 4,209.65	2%	\$ 2,617.87	2%	\$ 10,233.85	3%	\$ 6,827.52	2%
Total Credit Card Fees	\$ 4,209.65	2%	\$ 2,617.87	2%	\$ 10,233.85	3%	\$ 6,827.52	2%





KPI Indicators	Current Period	Previous Period
Food Sales	\$ 229,165.35	\$ 229,165.35
Beverage Sales	\$ 30,921.19	\$ 30,921.19
Total Sales	\$ 260,086.54	\$ 260,086.54
Food Cost	\$ 77,434.00	\$ 77,434.00
Beverage Cost	\$ 734.36	\$ 734.36
Labor Cost	\$ 62,171.85	\$ 62,171.85
Total Cost	\$ 140,340.21	\$ 140,340.21
Prime Cost	54%	54%



	7/31/2019	6/30/2019	7/31/2018	Year To Date 01/01/19 - 07/31/19	
General & Admin					
Bank Service Charges	\$ -	\$ -	\$ -	\$ -	0%
Insurance - General	\$ -	\$ 1,317.40	\$ 7,198.00	\$ 3,834.92	1%
Office Supplies	\$ -	\$ -	\$ 325.14	\$ -	0%
Telephone Expense	\$ 139.76	\$ 140.00	\$ 502.75	\$ 1,139.13	0%
Postage and Delivery	\$ -	\$ -	\$ 24.70	\$ -	0%
Travel	\$ -	\$ -	\$ 45.05	\$ -	0%
Meals & Enter.	\$ -	\$ -	\$ 658.77	\$ -	0%
Dues & Subscriptions	\$ -	\$ -	\$ -	\$ 50.00	0%
Business Licenses and Permits	\$ -	\$ 180.00	\$ -	\$ 430.00	0%
Donations	\$ -	\$ -	\$ -	\$ -	0%
Professional & Leagl Fees	\$ -	\$ -	\$ -	\$ 1,650.00	0%
Accounting	\$ 1,150.00	\$ 900.00	\$ 1,141.45	\$ 3,045.90	1%
Computer and Internet Expenses	\$ -	\$ -	\$ -	\$ -	0%
Payroll Service Expense	\$ 519.00	\$ 323.50	\$ 310.50	\$ 842.50	0%
Miscellaneous Expense	\$ -	\$ -	\$ -	\$ -	0%
Interest Expense	\$ -	\$ -	\$ -	\$ -	0%
Over and Shortis	\$ -	\$ -	\$ 261.84	\$ -	0%
Taxes - MA Corp Excise	\$ -	\$ -	\$ -	\$ 963.75	0%
Staff House Expenses/Utilities	\$ -	\$ -	\$ 240.42	\$ -	0%
Travel & Enter.	\$ -	\$ -	\$ -	\$ -	0%
Uncategorized Expense	\$ -	\$ (24.95)	\$ -	\$ (33.62)	0%
Unassigned Checks	\$ -	\$ 270.00	\$ -	\$ 2,501.05	1%
Total G&A	1,808.76	3,105.95	10,708.62	14,423.63	3%
Total Expenses	118,467.64	78,152.33	137,974.52	250,111.82	56%
Operating Income (Loss)	63,154.19	8,616.84	87,402.45	51,236.35	11%

